



Overview

- Allows investors to put capital to work in a way that can contribute to tackling big environmental and social challenges.
- Targets 2.5x returns, investing in companies whose potential to grow in value is linked to their potential to make a positive impact.
- Managed by a team that combines entrepreneurial experience with investment and sustainability expertise.

Target return	2.5x
Diversification	6 to 10 companies
Speed of investment	Typically 12 months
Holding period	5 years +
Minimum investment	£25,000

Sustainable investment themes

The fund invests in companies that are innovating in at least one of the following themes:



Technology for planetary health

Reducing fossil fuel dependence. Innovations in energy production, consumption and storage. Cleaner industrial and manufacturing processes.



Sustainable consumerism

Helping consumers make informed, sustainable choices. Creating new products that last longer and create less waste. Cutting food waste.



Fairer access to social goods

Improving access to education, capital and economic participation. New ways to meet basic needs, including food, water and sanitation.

Why now?

We believe there has never been a better time to invest in sustainability innovation – companies can grow valuable because of their potential to make a difference. Why?

- 1 Consumer ethics**
Consumers increasingly looking for ethical products and services and are prepared to pay a premium.
- 2 Government pressure**
For example, UK committed to zero carbon economy by 2050. UN's target to hit its SDGs is 2030.
- 3 Emerging tech**
New innovative technology, such as AI applications and novel materials. Have potential to address sustainability.
- 4 Big business demands**
Larger companies need to find ways to be more sustainable, align with consumer appetites and regulation.
- 5 Investment trends**
Proliferation of later-stage sustainability funds could provide finance for growth, exit potential and strong valuations.

Pipeline examples

Below are some examples of companies that our investment team are interested in, which may meet our investment criteria.



Novel packaging material made from biopolymers and graphene. Stronger than plastic and 100% biodegradable.



Combining video games with behavioural science to improve diagnosis and management of mental health issues.



Cutting food waste by helping growers control the ripening process, in order to closely match supply with demand.



Online retailer selling ethical groceries including low or zero packaging options, with carbon-neutral home deliveries.

Signatory of:



Our team – combining entrepreneurial experience with investment and sustainability expertise



Jane Holland, COO and Investment Director

Chartered management accountant with 10 years' experience in investment management sector.



Max Middleton, Fund Manager

Investment manager with experience in energy, transport, resource efficiency and industrial technology.



Jake Wombwell-Povey, Investment Director

Founder of fintech company Goji, which provides services to clients administering >£400m of assets.



Jasper Smith, Vala CEO

Serial entrepreneur with ventures including PlayJam, PlayStack and Arksen. Founder of World Ocean Trust and Arksen Foundation.



Mike Penrose, Investment Committee Chairman

ESG consultant, founder of Sustainability Group, former executive director of UNICEF UK.



John Swingewood, tech scale-up expert

Has led numerous tech companies through rapid growth and exits. Has held senior roles with BT and BskyB.



Boyd Carson, Investment Manager

Managing partner of Sapphire Capital Partners, the investment manager for the Vala Sustainable Growth EIS.

● = Team
● = Investment Committee

Important notice

This document has been prepared for retail investors and their advisers and has been approved as a financial promotion under the Financial Services and Markets Act 2000 by Sapphire Capital Partners LLP, the Investment Manager of the Vala Sustainable Growth EIS. This summary is for information only. It is not a direct offer or invitation to invest in the Vala Sustainable Growth EIS and no reliance should be placed on it. Investors should only invest in the Vala Sustainable Growth EIS on the basis of the Information Memorandum, Application Pack and Key Information Document, having received advice from a suitably qualified adviser. Neither Vala Capital Limited or Sapphire Capital Partners LLP offers investment or tax advice. Sapphire Capital Partners LLP is authorised and regulated by the FCA, with the reference number 565716.

Fee summary

This table shows the main charges that apply to your investment.

Please refer to the Information Memorandum for full details of how these charges are calculated and applied.

	Paid by investor	Paid by company
Initial fee		Up to 5%
Fee to direct investor	2.5%	
Annual Management Charge	1.5%	
Performance fee*	20%	

*On portfolio gains in excess of 110% of total acquisition cost

Next steps

To find out more, visit our website or contact the Vala team:

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